



18.12.2018 / Adrian Mayr

We've turned two into three – and are taking it to the Hunkeler Innovationdays in Lucerne as a world premiere!

We will be presenting a world first at the Hunkeler Innovationdays from February 25 to 28 in Lucerne. With its new endsheet feeder, presented to the public for the first time, Muller Martini will be demonstrating how the Vareo perfect binder/three-knife trimmer InfiniTrim Duo can industrially produce hardcover book blocks of the highest quality in runs of one copy.

In 2016, Muller Martini caused a stir at its stand at drupa. With the Vareo and the InfiniTrim, we presented a dream team in Düsseldorf that has revolutionized softcover production in ultra-short runs - the [Vareo](#) as the world's first perfect binder to have all three clamps equipped with their own servo motor and driven individually, and the three-knife trimmer [InfiniTrim](#) with its revolutionary drive, transport and trim concept.

Dozens of customers across the world have now taken advantage of the great benefits the inline combination offers and are producing perfect-bound ultra-short runs right down to one copy per job with the shortest processing times (such as the English ultra-short run specialist [Printondemand](#) worldwide:



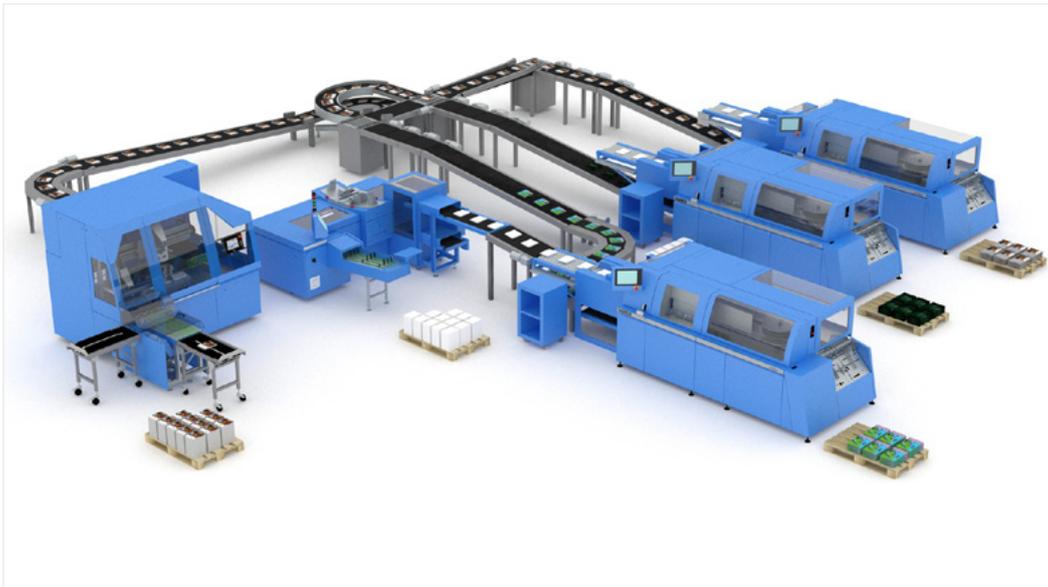
Fewer than three years later, the „unbeatable duo“ has become an „unbeatable trio“ - and the softcover pallet has also been magically extended to hardcover. This is made possible by the new endsheet feeder (VBA), which we are adding to the Vareo and InfiniTrim duo..

Inline hardcover production now also in ultra-short runs

To date, VBAs have been used exclusively in the high-performance categories. With our new, compact VBA/Vareo/InfiniTrim solution, however, we are now ensuring that book blocks with endsheets and liners can also be produced inline in ultra-short runs. The Vareo thereby displays another exclusive strength. For you as a bookbinder, the new machine configuration, designed entirely in line with our Finishing 4.0 philosophy, has the great advantage of enabling you to produce ultra-short runs right down to one copy per job much more cost-effectively, not only in the softcover but also in the hardcover sector.

We will demonstrate how this works in practice live at our stand at the Hunkeler Innovation-days. In addition to innovative product models, you will also be able to watch how real-life jobs are produced either on site or virtually with virtual reality goggles. If you register your visit to the [Muller Martini](#) stand in advance, you will receive a limited edition of a high-quality notebook made as a Swiss brochure with a personal laser engraving as a premium complimentary gift.

In Lucerne, we will also be showcasing the Ventura MC Digital thread sewing machine. In combination with the VBA, Vareo, InfiniTrim solution, thread-sewn hardcover books can also be produced to high quality standards in runs of one.



Thanks to the new endsheet feeder, hardcover book blocks in runs of one can be produced on the Vareo/InfiniTrim dream team on an industrial scale.

Eight different runs of one jobs in one line

In Lucerne, Muller Martini will not only be presenting its hardcover premiere but also suitable, innovative solutions for perfect binding and saddle stitching to users and businesses at all levels of complexity, enabling them to fully exploit the potential of digital printing. One of these is the Hunkeler/Heidelberg/Muller Martini solution, which can be loaded from signature and roll and on which complete softcover books can be produced inline - with signature loading, this also becomes a cost-effective solution for smaller printing plants for production of runs as small as one copy. At the Hunkeler Innovationdays, we will process eight different



jobs on this line alone.

A second Vareo perfect binder will be used at the Hunkeler stand. The book blocks produced there will be trimmed on the InfiniTrim at the Muller Martini stand. Using “cell production”, we will present the perfect solution for highly flexible book production in runs of one in the industrial digital printing environment. Visitors will see how the large capacity of the InfiniTrim can capture the output of the two Vareo units (up to four possible!) and easily finish more than 15 different softcover and hardcover products just in time. Not only does this save space and energy, these manufacturing facilities also enable unprecedented production flexibility.

Connex and ^{MM}Services

At the fully networked stand at the Hunkeler Innovationdays, we will also be demonstrating the benefits of the Connex workflow system – the backbone of digital finishing at Muller Martini. In daily keynotes, our experts will explain all the new features of a continuous, highly automated workflow and show the benefits of controlling and reporting production with Connex.Info 4.0. Another focus at the Muller Martini stand will be the entire range of ^{MM}Services with demonstrations of the MPOWER solution portal as a particular attraction.

Take an in-depth look at the world of digital solutions from Muller Martini over the four days in Lucerne and experience live how you can successfully master the challenges of the future thanks to cost-effective and fully integrated state-of-the-art technology!

Your
Adrian Mayr
Leiter Produkt-Management
Müller Martini

